

## Talk Your Way to the Top:

### 5 Words to Boost Your Profits and Supercharge Your Income

Did you know that the most important conversations you have aren't with your clients or even your spouse, but with yourself? This is a crash course on retraining your word choices that you use with yourself and with others to blast through obstacles, eradicate limitations, and make boundaries disappear.

Change your words and you will change your results and catapult your rewards. These simple shifts will have a profound positive impact on your profitability, your relationships, your success and your balance.

*(There are 15+ words available depending on the length of the session selected.)*

#### Take-Aways You Can Count On:

- ✓ ***#1 Word to Boost Profits and Explode Sales***
- ✓ ***How to Create Add On Opportunities Without Nickel and Diming***
- ✓ ***4 Questions to Ask to Get Great Referrals Every Time***
- ✓ ***How to Erase Hesitation and Make Every Deal a Done One***
- ✓ ***The Overnight Way to Change Your Language Habits for Outrageous Success***

### Write It Down, Make It Happen: Unleash the Power of YOUR Written Goals to Achieve More, Have More, and BE More

Did you know that at the base of your brain you have something called a “reticular activator?” (Hey you aren't that special, everyone has one!) Writing, not keyboarding, actually trips this tiny switch and can turn your potential in real success. The key is in knowing what to write, how to write, when to write, and establish a new success habit of regularly crafting your goals, your dreams, and your outrageous ideas in a consistent and persistent manner that makes them a surefire reality and a no-brainer result.

Most professionals today spend hours upon hours trapped on their computer, keyboarding their way through tasks, meetings, projects and more, but no time focusing on their goals, their potential, and their big visions. This workshop corrects that vital imbalance and unleashes your inner possibilities to achieve more, have more, and be more in business and in your life.

#### Take-Aways You Can Count On:

- ✓ ***The Best Times of Day to Write Goals***
- ✓ ***Why You Don't Want to Share Your Goals Widely***
- ✓ ***The Essential Language Choices to Make Your Goals Stick***
- ✓ ***Selecting a Mentor to Hold You Accountable***
- ✓ ***How to Celebrate Your Achievements and Avoid the Striving Only Trap***